



7 Mistakes a Contractor Makes

This is the follow-on from the successful **Paid In Full!** Course, which can also stand on its own. This course specifically looks at seven common mistakes that get Contractors into debt. The presenter will also provide you with 35 techniques blocking attempts at a non-payment and share simple debt-collecting processes. This course will also look at principles around Judgement and Enforcement, looking at the Garnishee Orders and how they work. Comprehensive notes and tools will be provided.



Presenter: **Anthony Igra**
Contractors Debt Recovery

Location: AMCA NSW
Level 3
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51 Rawson St
Epping

Date: Refer to the AMCA NSW website for details (www.amcansw.com.au); or Receive the AMCA-AEA-NFIA Learning and Development Newsletter (martin@amcansw.com.au)

Time: 8:30am – 12:30pm

Who should attend? Contractors and Finance staff

What will I learn? At the end of this session you will be able to:

- Identify the seven mistakes that always lead to non-payment
- Block attempts at non-payment using 35 different methods
- Quote and accept work with minimum risk
- Find your client's identity
- Block back-charges
- Use Examination Orders and Summonses
- Utilise the Sheriff to retrieve monies owing to you
- Use the Contractors Debt Act to get paid

Bookings: Fax your booking form to **(02) 9869 3166**

AMCA, NFIA & AEA Members: **\$180** plus GST per Participant

Non-Members: **\$360** plus GST per Participant